

Introducing MYRETIREMENT PATHFINDER

YOU DON'T NEED US TO TELL YOU THAT RETIREMENT IS CHANGING.

It's increasingly personal – and personalised. That means complexities for advisers. The post-retirement market is rapidly outpacing the investment market. With the right approach that means a huge opportunity. You need tools that have been designed specifically with this changing market in mind.

That's where **MyRetirement Pathfinder** comes in. It's been designed with today's retirement clients in mind – and with an eye on tomorrow.

WHAT DOES MYRETIREMENT PATHFINDER MEAN FOR YOU AND YOUR BUSINESS?



PROFESSIONALISM

– supporting you in the delivery of optimum service standards with clear client retirement options and professional support



CONSISTENCY

supporting a repeatable and scalable process, with a ready-made solution for ongoing client reviews throughout retirement



EFFICIENCY

an intuitive system that means a retirement pathway can be generated efficiently, reducing time and cost spend.



CLIENT EXPERIENCE

enhance your client satisfaction and face to face meetings by using the tool to capture data, visually illustrate and help you generate bespoke retirement reports for your clients with your branding.

All of which allows you to spend more quality time with clients,
focusing on what matters most to them

This is not a customer document. For financial brokers only.



Irish Life

We know Irish life. We are Irish Life.

HOW IT WORKS

MyRetirement Pathfinder is built around your detailed fact-find process. Depending on the level of detail you input into the system, you can personalise the process to meet your client's needs. You have the flexibility and control to create a retirement solution for each client and their requirements.

ONE-STOP SHOP

MyRetirement Pathfinder helps you assess retirement income using fact-finding and establishing your clients attitude to investing and retirement.

BRANDED REPORT

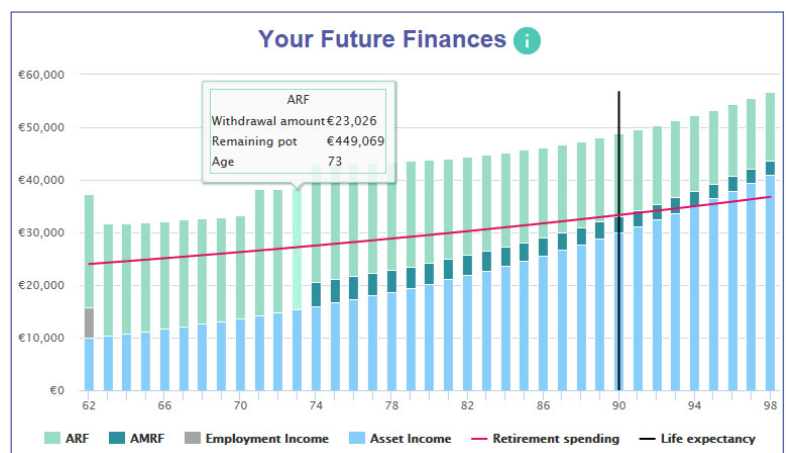
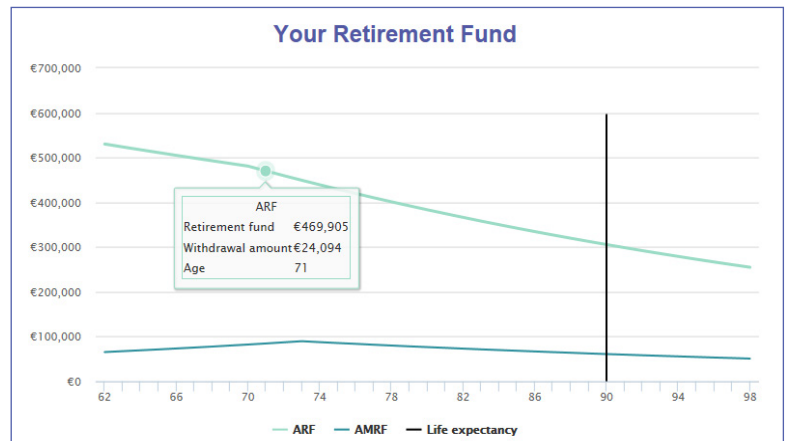
You can also carry out regular reviews for your clients and most importantly, you can produce your own comprehensive client report each time - with your company logo

CUSTOM OPTION

MyRetirement Pathfinder puts you in complete control and lets you provide your clients with a tailored retirement experience, in addition to illustrating the traditional 'ARF' and 'Annuity' options available to most clients.

EASY ACCESS

MyRetirement Pathfinder can be accessed on www.bline.ie when you log into the Broker log in section.



WHAT NEXT?

If you'd like to find out more about **MyRetirement Pathfinder** or arrange a demonstration, please get in touch with your Irish Life Account Manager.



Irish Life

We know Irish life. We are Irish Life.