

IRISH LIFE SUPPORTS BROKERS WORKING REMOTELY



Irish Life



BELOW ARE JUST SOME OF THE IMPROVEMENTS MADE

WE ROSE TO THE CHALLENGE TOGETHER AND LOOK WHAT WE ACHIEVED!

We adapted fast, and worked hard to merge our work and home lives together, and are now set up nationwide in offices, kitchens, sheds and box rooms.

TOGETHER, WE CONTINUE TO SHOW our resilience and determination to support our Brokers and keep our operations running to the high standard we have worked hard to achieve.

Send a wider range of instructions by **E-MAIL**



Use **EDITABLE PDF** New Business Application forms



Use **eSignature** for all new business applications



Use **ELECTRONIC FUND TRANSFER FACILITIES** for lump sum investments



Add all new business applications on line using our **EPOS SYSTEM**



WE'VE LAUNCHED MYQUOTES for protection to brokers, enabling advice straight into execution with exact product terms prepopulating to our systems.



MyRetirement Pathfinder Reviews. over **700 REVIEWS** completed year to date
We are now **86% PAPERLESS** on our product suite

SO WHAT ARE YOUR CLIENTS SAYING?

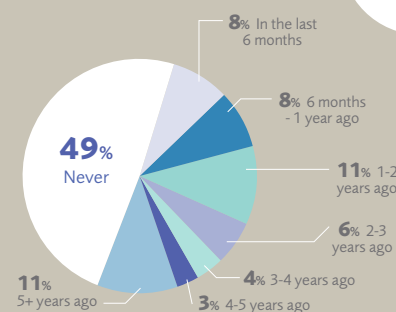


Our research during the pandemic tells us clearly that people need advice and yet they are still uncomfortable finding that advice in the traditional ways.

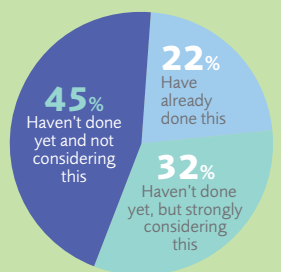
6 in 10 say Covid-19 pandemic has had no effect on their plan to retire and they intend to do so at the same time as planned. **SO THEY NEED ADVICE**

1 in 3 say they don't know yet what impact the crisis will have had on their retirement plans. **SO THEY NEED ADVICE**

HALF of all Irish adults have never had a financial review with a financial advisor/ broker and need financial advice. **NEVER A BETTER TIME TO GET ADVICE.**



However of **ALMOST HALF** of people say they're not yet comfortable re-starting everyday tasks such as reviewing finances/ going to bank.



Source: Coyne Omibus / Red C - May 2020



Major campaign over summer to make clients aware they can get pensions/life insurance sorted by **VIDEO / PHONE CHAT**

Helping clients with **ADVICE & SUPPORTS** to get through crisis



WE WILL CONTINUE TO WORK WITH BROKERS TO ADAPT TO THE NEW ENVIRONMENT AND MAKE IT EASY TO DO BUSINESS

